**Field Applications Engineer**

Energous Corporation (Nasdaq: WATT) has been pioneering wireless charging technology since 2012. Today, as the global leader in wireless charging over distance, its networks are safely and seamlessly powering its customers’ RF-bases systems in a variety of industries, including retail, industrial, healthcare and more. Its total network solution supports a variety of applications, including inventory and asset tracking, smart manufacturing, electronic shelf labels, IoT sensors, digital supply chain management, inventory management, loss prevention, patient/people tracking and sustainability initiatives. The number of industries and applications it serves is rapidly growing as it works to support the next generation of the IoT ecosystem.

Our goal is simple: To power everything from the critical tools and devices that keep factories running to the instruments and wearables that monitor patient health – wirelessly. Our next-generation technology – built atop innovative engineering and backed by hundreds of patents – supports a near-limitless range of applications without the need for cumbersome charging cables and ports that limit innovation and are prone to failure. Energous delivers advanced capabilities and design flexibility to global manufacturers who are building the latest consumer, medical, military, and industrial devices, among many other sectors.

Essential Duties:

* Provides front-line engineering and technical marketing support for customers.
* Support customers through their full product development cycle, including evaluation, design- in, bring-up, debug, FA, quality and issues resolution.
* Explanation and training of customers about the product specifications, design requirements, interoperability and functionality, and roadmap alignment to create design-in opportunities.
* Drive customer visits for technical product presentations, demonstrations, demos, reference boards and application manuals Provide technical product training for customers, partners.
* Pro-actively communicate product features and benefits.
* Stay informed & share information about competitive products and technologies. Analysis and benchmarking of applications and competitor devices
* Develop application knowledge and communicate feedback and insights in customers future needs. Synthesize customer, product positioning and competitive insights to improve product definition and roadmaps.
* Compose thorough application notes, datasheet, test setups and reports related to Energous products.
* Qualify design opportunities and establishing value proposition/position relative to the competition. Accountable for design-ins and design-wins with our customers
* Successfully builds relationships with sales, business groups, customers (engineering and management) in support of sales team objectives.
* Develop application notes, blog posts, technical articles, and other technical sales support material.

**Qualifications:**

* This position requires a Bachelor’s or Master Degree in Engineering
* A minimum of 5 years’ experience in RF/Microwave electronics application area.
* Experience with test and measurement products such as spectrum and network analyzers, signal generators, VNAs, digital oscilloscopes and spectrum analyzers is desired.
* Ability to review block diagram, schematic, layout, test results to trouble shoot issues.
* Highly self-motivated and entrepreneurial
* Opportunity focused and results driven
* Proactively improves customer relations; Responsive, Identifies Needs, Monitors Satisfaction



* Clear vision, sense of urgency, effective prioritization, and adjustment of activities; Effective time management, leverage, or resources
* High level of proactive communication - written and oral - and Build networks, collects and shares wisdom through training/experience

**Location of Employment:**San Jose, CA (Santa Clara County)

3590

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**Remote Working (Hybrid, On-Site, etc.):**

On-Site

**Salary/Pay:**$135,000 - $160,000